#### GALLUP NEWS SERVICE

#### GALLUP POLL SOCIAL SERIES: ECONOMY AND PERSONAL FINANCE

-- FINAL TOPLINE --

Timberline: 937008

HR: 959

Princeton Job #: 14-04-004

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Results are based on telephone interviews conducted April 3-6, 2014 with a random sample of -1,026—adults, aged 18+, living in all 50 U.S. states and the District of Columbia. For results based on this sample of national adults, the margin of sampling error is  $\pm 4$  percentage points at the 95% confidence level.

For results based on the sample of -509— adults employed full- or part-time, the margin of sampling error is  $\pm 5$  percentage points.

For results based on the sample of -614—stock owners, the margin of sampling error is ±5 percentage points.

For results based on the sample of -765—credit card owners, the margin of sampling error is  $\pm 4$  percentage points.

For results based on the sample of -334—retirees, the margin of sampling error is ±7 percentage points.

For results based on the sample of -692—non-retirees, the margin of sampling error is ±5 percentage points.

For results based on the sample of -737—homeowners, the margin of sampling error is  $\pm 5$  percentage points.

Interviews are conducted with respondents on landline telephones and cellular phones, with interviews conducted in Spanish for respondents who are primarily Spanish-speaking. Each sample of national adults includes a minimum quota of 50% cell phone respondents and 50% landline respondents, with additional minimum quotas by region. Landline and cell phone telephone numbers are selected using random digit dial methods. Landline respondents are chosen at random within each household on the basis of which member had the most recent birthday.

Samples are weighted to correct for unequal selection probability, non-response, and double coverage of landline and cell users in the two sampling frames. They are also weighted to match the national demographics of gender, age, race, Hispanic ethnicity, education, region, population density, and phone status (cell phone-only/landline only/both and cell phone mostly). Demographic weighting targets are based on the March 2013 Current Population Survey figures for the aged 18 and older U.S. population. Phone status targets are based on the January-June 2013 National Health Interview Survey. Population density targets are based on the 2010 census. All reported margins of sampling error include the computed design effects for weighting.

In addition to sampling error, question wording and practical difficulties in conducting surveys can introduce error or bias into the findings of public opinion polls.

23. (Asked of non-retired adults) When you retire, how much do you expect to rely on each of the following sources of money -- will it be a major source of income, a minor source of income, or not a source at all? How about -- [READ A-J IN ORDER]?

#### BASED ON -692—NON-RETIREES

2014 Apr 3-6	Major	Minor	Not a
(sorted by "major source")	source	source	source
A 401(k), IRA, Keogh or other retirement savings account	48	30	21
Social Security	31	51	16
Other savings such as a regular savings account or CDs	23	43	32
A work sponsored pension plan	21	27	49
Individual stock or stock mutual fund investments	20	37	41
Part-time work	19	46	32
The equity you have built up in your home	18	40	38
Money from an inheritance	9	25	64
Annuities or insurance plans	7	28	63
Rent and royalties	7	25	66

### EXPECTED RETIREMENT INCOME TRENDS

#### A. Social Security

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	31	51	16	3
2013 Apr 4-14	30	51	17	1
2012 Apr 9-12	33	45	21	2
2011 Apr 7-11	31	47	20	2
2010 Apr 8-11	34	46	20	*
2009 Apr 6-9	30	49	18	3
2008 Apr 6-9	31	53	15	1
2007 Apr 2-5	27	51	20	2
2006 Apr 10-13	25	51	22	2
2005 Apr 4-7	28	53	18	1
2004 Apr 5-8	25	56	18	1
2003 Apr 7-9	29	57	12	2
2002 Apr 8-11	27	56	15	2
2001 Apr 6-8	28	57	14	1

#### B. A 401(k), IRA, Keogh or other retirement savings account

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	48	30	21	2
2013 Apr 4-14	46	29	22	3
2012 Apr 9-12	46	31	22	2
2011 Apr 7-11	46	30	21	2
2010 Apr 8-11	45	31	23	1
2009 Apr 6-9	42	31	25	2
2008 Apr 6-9	54	29	15	2
2007 Apr 2-5	52	29	17	2
2006 Apr 10-13	47	31	19	2
2005 Apr 4-7	49	33	17	1
2004 Apr 5-8	54	28	18	*
2003 Apr 7-9	47	34	17	2
2002 Apr 8-11	53	28	16	3
2001 Apr 6-8	58	26	15	1

#### C. Individual stock or stock mutual fund investments

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	20	37	41	2
2013 Apr 4-14	18	36	45	1
2012 Apr 9-12	17	36	45	2
2011 Apr 7-11	22	35	41	2
2010 Apr 8-11	20	34	45	1
2009 Apr 6-9	17	38	43	1
2008 Apr 6-9	17	47	34	2
2007 Apr 2-5	24	39	35	2
2006 Apr 10-13	19	41	38	2
2005 Apr 4-7	21	41	37	1
2004 Apr 5-8	20	41	38	1
2003 Apr 7-9	20	42	36	2
2002 Apr 8-11	23	43	32	2
2001 Apr 6-8	24	39	36	1

#### **D.** Money from an inheritance

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	9	25	64	2
2013 Apr 4-14	8	30	61	2
2012 Apr 9-12	9	25	65	1
2011 Apr 7-11	8	29	62	2
2010 Apr 8-11	9	26	63	*
2009 Apr 6-9	7	24	68	1
2008 Apr 6-9	9	29	60	1
2007 Apr 2-5	8	28	64	1
2006 Apr 10-13	7	31	60	3
2005 Apr 4-7	7	28	63	2
2004 Apr 5-8	8	31	60	1
2003 Apr 7-9	7	31	60	2
2002 Apr 8-11	10	28	60	2
2001 Apr 6-8	7	29	63	1

### E. Other savings such as a regular savings account or CDs

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	23	43	32	2
2013 Apr 4-14	25	42	33	1
2012 Apr 9-12	22	46	31	*
2011 Apr 7-11	22	49	28	1
2010 Apr 8-11	22	48	30	1
2009 Apr 6-9	20	47	31	1
2008 Apr 6-9	17	53	29	1
2007 Apr 2-5	23	48	28	1
2006 Apr 10-13	19	51	28	2
2005 Apr 4-7	18	55	27	*
2004 Apr 5-8	17	52	30	1
2003 Apr 7-9	19	52	27	2
2002 Apr 8-11	23	50	25	2
2001 Apr 6-8	16	51	32	1

### F. A work sponsored pension plan

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	21	27	49	2
2013 Apr 4-14	24	28	46	2
2012 Apr 9-12	28	25	46	1
2011 Apr 7-11	25	30	44	2
2010 Apr 8-11	23	31	45	1
2009 Apr 6-9	24	29	45	2
2008 Apr 6-9	26	30	43	1
2007 Apr 2-5	31	28	39	2
2006 Apr 10-13	26	30	42	2
2005 Apr 4-7	28	31	39	2
2004 Apr 5-8	30	32	37	1
2003 Apr 7-9	28	32	39	1
2002 Apr 8-11	29	33	36	2
2001 Apr 6-8	34	28	37	1

### G. Rent and royalties

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	7	25	66	3
2013 Apr 4-14	6	25	67	3
2012 Apr 9-12	6	21	71	1
2011 Apr 7-11	6	27	66	1
2010 Apr 8-11	6	22	71	1
2009 Apr 6-9	6	23	70	1
2008 Apr 6-9	6	23	68	2
2007 Apr 2-5	7	24	68	1
2006 Apr 10-13	6	26	66	3
2005 Apr 4-7	6	24	69	1
2004 Apr 5-8	5	25	69	1
2003 Apr 7-9	5	27	66	2
2002 Apr 8-11	8	29	60	3
2001 Apr 6-8	5	22	72	1

### H. Annuities or insurance plans

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	7	28	63	3
2013 Apr 4-14	9	32	58	1
2012 Apr 9-12	9	25	65	2
2011 Apr 7-11	10	33	55	2
2010 Apr 8-11	8	30	61	1
2009 Apr 6-9	7	36	57	1
2008 Apr 6-9	8	32	59	1
2007 Apr 2-5	9	35	54	1
2006 Apr 10-13	7	32	59	2
2005 Apr 4-7	9	34	56	1
2004 Apr 5-8	8	34	57	1
2003 Apr 7-9	10	36	53	1
2002 Apr 8-11	7	40	51	2
2001 Apr 6-8	7	34	58	1

#### I. Part-time work

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	19	46	32	3
2013 Apr 4-14	21	48	30	1
2012 Apr 9-12	22	49	27	2
2011 Apr 7-11	22	52	25	1
2010 Apr 8-11	18	53	28	1
2009 Apr 6-9	22	51	27	1
2008 Apr 6-9	20	49	29	2
2007 Apr 2-5	21	52	27	1
2006 Apr 10-13	18	50	28	3
2005 Apr 4-7	18	51	30	1
2004 Apr 5-8	17	50	32	1
2003 Apr 7-9	13	57	29	1
2002 Apr 8-11	16	51	31	2
2001 Apr 6-8	10	52	36	2

## J. The equity you have built up in your home

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	18	40	38	4
2013 Apr 4-14	20	36	40	4
2012 Apr 9-12	21	39	39	2
2011 Apr 7-11	24	41	30	4
2010 Apr 8-11	20	41	37	2
2009 Apr 6-9	24	39	33	3
2008 Apr 6-9	26	37	34	2
2007 Apr 2-5	30	39	28	3
2006 Apr 10-13	26	34	35	5
2005 Apr 4-7	26	41	31	2
2004 Apr 5-8	25	38	34	3
2003 Apr 7-9	25	42	30	3
2002 Apr 8-11	24	40	33	3

25. (Asked of adults who are retired) How much do you rely on each of the following sources of income today -- is it a major source of income, a minor source of income, or not a source at all? How about -- [READ A-J IN ORDER]?

#### BASED ON -334—RETIREES

2014 Apr 3-6 (sorted by "major source")	Major source	Minor source	Not a source
Social Security	55	33	10
A work sponsored pension plan	38	18	41
A 401(k), IRA, Keogh or other retirement savings account	22	27	47
The equity you have built up in your home	18	21	57
Individual stock or stock mutual fund investments	11	24	62
Annuities or insurance plans	10	20	68
Other savings such as a regular savings account or CDs	8	36	53
Rent and royalties	6	17	75
Part-time work	5	14	79
Money from an inheritance	4	14	81

### RETIREMENT INCOME TRENDS

### A. Social Security

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	55	33	10	3
2013 Apr 4-14	61	28	9	2
2012 Apr 9-12	57	27	13	3
2011 Apr 7-11	57	33	9	2
2010 Apr 8-11	54	32	13	*
2009 Apr 6-9	57	31	10	2
2008 Apr 6-9	56	29	13	1
2007 Apr 2-5	54	34	10	2
2006 Apr 10-13	55	32	12	1
2005 Apr 4-7	58	30	11	1
2004 Apr 5-8	55	31	13	1
2003 Apr 7-9	50	35	13	2
2002 Apr 8-11	58	22	18	2

#### B. A 401(k), IRA, Keogh or other retirement savings account

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	22	27	47	4
2013 Apr 4-14	23	27	48	1
2012 Apr 9-12	24	28	45	3
2011 Apr 7-11	24	31	43	2
2010 Apr 8-11	22	29	47	2
2009 Apr 6-9	20	30	48	2
2008 Apr 6-9	20	30	46	5
2007 Apr 2-5	23	28	47	2
2006 Apr 10-13	21	29	48	2
2005 Apr 4-7	21	29	46	4
2004 Apr 5-8	20	27	50	3
2003 Apr 7-9	20	26	51	3
2002 Apr 8-11	19	23	56	2

#### C. Individual stock or stock mutual fund investments

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	11	24	62	3
2013 Apr 4-14	13	28	57	2
2012 Apr 9-12	15	27	57	1
2011 Apr 7-11	11	30	57	2
2010 Apr 8-11	14	24	61	1
2009 Apr 6-9	11	28	58	2
2008 Apr 6-9	11	29	58	2
2007 Apr 2-5	16	27	55	2
2006 Apr 10-13	10	26	62	2
2005 Apr 4-7	12	32	53	3
2004 Apr 5-8	10	26	62	2
2003 Apr 7-9	12	27	57	4
2002 Apr 8-11	15	31	52	2

### D. Money from an inheritance

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	4	14	81	1
2013 Apr 4-14	3	15	81	1
2012 Apr 9-12	5	10	85	1
2011 Apr 7-11	4	14	80	2
2010 Apr 8-11	3	10	85	2
2009 Apr 6-9	3	11	84	3
2008 Apr 6-9	6	8	85	1
2007 Apr 2-5	3	11	85	1
2006 Apr 10-13	3	14	82	1
2005 Apr 4-7	3	13	82	2
2004 Apr 5-8	3	11	85	1
2003 Apr 7-9	4	11	82	3
2002 Apr 8-11	4	11	84	1

### E. Other savings such as a regular savings account or CDs

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	8	36	53	3
2013 Apr 4-14	14	31	54	1
2012 Apr 9-12	12	38	49	1
2011 Apr 7-11	16	39	43	2
2010 Apr 8-11	13	44	41	3
2009 Apr 6-9	13	38	46	2
2008 Apr 6-9	11	40	45	3
2007 Apr 2-5	16	41	41	2
2006 Apr 10-13	14	39	45	2
2005 Apr 4-7	11	41	46	2
2004 Apr 5-8	13	34	51	2
2003 Apr 7-9	14	39	46	1
2002 Apr 8-11	15	33	51	1

### F. A work sponsored pension plan

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	38	18	41	3
2013 Apr 4-14	36	13	48	3
2012 Apr 9-12	33	16	50	1
2011 Apr 7-11	37	16	45	3
2010 Apr 8-11	37	18	42	3
2009 Apr 6-9	38	16	43	3
2008 Apr 6-9	33	19	46	2
2007 Apr 2-5	32	24	41	2
2006 Apr 10-13	36	21	41	3
2005 Apr 4-7	36	22	40	2
2004 Apr 5-8	34	22	42	2
2003 Apr 7-9	41	14	44	1
2002 Apr 8-11	29	16	51	4

### G. Rent and royalties

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	6	17	75	2
2013 Apr 4-14	4	17	77	2
2012 Apr 9-12	6	13	79	2
2011 Apr 7-11	4	16	78	2
2010 Apr 8-11	5	11	82	2
2009 Apr 6-9	3	10	85	2
2008 Apr 6-9	6	14	79	1
2007 Apr 2-5	2	16	80	2
2006 Apr 10-13	5	13	80	2
2005 Apr 4-7	2	13	82	3
2004 Apr 5-8	4	12	82	2
2003 Apr 7-9	5	17	76	2
2002 Apr 8-11	6	13	80	1

### Q.25 (RETIREMENT INCOME SOURCES) CONTINUED

### H. Annuities or insurance plans

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	10	20	68	2
2013 Apr 4-14	9	19	69	3
2012 Apr 9-12	11	20	68	1
2011 Apr 7-11	10	25	62	3
2010 Apr 8-11	8	24	66	2
2009 Apr 6-9	8	17	72	3
2008 Apr 6-9	7	19	72	2
2007 Apr 2-5	8	29	62	1
2006 Apr 10-13	8	17	73	2
2005 Apr 4-7	6	26	66	2
2004 Apr 5-8	9	21	67	3
2003 Apr 7-9	6	23	69	2
2002 Apr 8-11	8	21	69	2

#### I. Part-time work

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	5	14	79	1
2013 Apr 4-14	3	17	78	1
2012 Apr 9-12	3	17	80	1
2011 Apr 7-11	2	16	81	1
2010 Apr 8-11	4	13	82	1
2009 Apr 6-9	1	14	84	1
2008 Apr 6-9	3	13	83	1
2007 Apr 2-5	3	19	78	1
2006 Apr 10-13	3	20	77	1
2005 Apr 4-7	6	17	75	2
2004 Apr 5-8	2	17	80	1
2003 Apr 7-9	1	18	80	1
2002 Apr 8-11	3	14	82	1

### Q.25 (RETIREMENT INCOME SOURCES) CONTINUED

### J. The equity you have built up in your home

	Major source	Minor source	Not a source	No opinion
2014 Apr 3-6	18	21	57	4
2013 Apr 4-14	20	18	60	3
2012 Apr 9-12	23	24	50	3
2011 Apr 7-11	23	21	52	4
2010 Apr 8-11	20	19	60	2
2009 Apr 6-9	21	17	56	6
2008 Apr 6-9	16	15	65	4
2007 Apr 2-5	20	25	51	4
2006 Apr 10-13	22	17	57	4
2005 Apr 4-7	25	19	49	7
2004 Apr 5-8	24	19	50	7
2003 Apr 7-9	25	15	55	5
2002 Apr 8-11	18	14	60	8